

Jiawei Chen

Department of Economics
3187 Social Science Plaza A
University of California, Irvine
Irvine, CA 92697-5100

Phone: 949-824-3189
E-mail: jiaweic@uci.edu
<https://sites.socsci.uci.edu/~jiaweic/>

Academic Positions

Department of Economics, University of California, Irvine
Professor, 2026-
Associate Professor, 2012-2026
Assistant Professor, 2005-2012

Editorial Service

Associate Editor, *Journal of Industrial Economics*, 2025-present
Associate Editor, *International Journal of Industrial Organization*, 2025-present

Education

Ph.D. in Economics, Johns Hopkins University, 2005
M.A. in Economics, Johns Hopkins University, 2003
B.A. in International Finance, Sun Yat-sen University, 1998

Fields of Interest

Industrial Organization, Applied Econometrics

Journal Articles

- “Reducing Switching Costs to Promote Competition: The Case of Mobile Number Portability,” with Saad Andalib Syed Shah and Ting Zhu, *Review of Industrial Organization*, forthcoming.
- “Reimbursing Consumers’ Switching Costs in Network and Nonnetwork Industries,” with Michael Sacks, *Journal of Economics & Management Strategy*, 35 (2026), 99-125.
- “Flavorants and Addiction: An Empirical Analysis of Cigarette Bans and Taxation,” with Colin Reinhardt, *International Journal of Industrial Organization*, 99 (2025), 103147.
- “An Empirical Model of the Effects of ‘Bill Shock’ Regulation in Mobile

- Telecommunication Markets,” with Lai Jiang and Saad Andalib Syed Shah, *International Journal of Industrial Organization*, 83 (2022), 102848.
- “Equilibrium Effects of Superstition in the Housing Market,” with Matthew Shum, *Japanese Economic Review*, 70 (2019), 341-345.
- “Going Along or Going Independent? A Dynamic Analysis of Nonprofit Alliances,” with Michael Sacks, *B.E. Journal of Economic Analysis & Policy*, 18 (2018), 20170009.
- “Switching Costs and Network Compatibility,” *International Journal of Industrial Organization*, 58 (2018), 1-30.
- “How do Switching Costs Affect Market Concentration and Prices in Network Industries?” *Journal of Industrial Economics*, 64 (2016), 226-254.
- “Estimation of the Loan Spread Equation with Endogenous Bank-Firm Matching,” *Advances in Econometrics*, 31 (2013), 251-289.
- “When Do Secondary Markets Harm Firms?” with Susanna Esteban and Matthew Shum, *American Economic Review*, 103 (2013), 2911-2934.
- “Two-Sided Matching in the Loan Market,” with Kejun Song, *International Journal of Industrial Organization*, 31 (2013), 145-152.
- “Do Sales Tax Credits Stimulate the Automobile Market?” with Susanna Esteban and Matthew Shum, *International Journal of Industrial Organization*, 28 (2010), 397-402.
- “Estimating a Tournament Model of Intra-firm Wage Differentials,” with Matthew Shum, *Journal of Econometrics*, 155 (2010), 39-55.
- “Avoiding Market Dominance: Product Compatibility in Markets with Network Effects,” with Ulrich Doraszelski and Joseph Harrington, *Rand Journal of Economics*, 40 (2009), 455-485.
- “The Effects of Mergers with Dynamic Capacity Accumulation,” *International Journal of Industrial Organization*, 27 (2009), 92-109.
- “Demand and Supply Estimation Biases Due to Omission of Durability,” with Susanna Esteban and Matthew Shum, *Journal of Econometrics*, 147 (2008), 247-257.

Encyclopedia Articles

- “Price Discrimination,” with Matthew Shum, *Elgar Encyclopedia on the Economics of Competition, Regulation and Antitrust*, Michael D. Noel (ed.), Cheltenham, UK: Edward Elgar Publishing, 2024.

Working Papers

- “Reassessing the Firm Selection Hypothesis: New Evidence from Chinese Highways,” with Yi Niu and Matthew Shum, revise and resubmit at *American Economic Journal: Microeconomics*

“Inflation, Market Power, and Markups: Evidence from the Airline Industry,” with Colin Reinhardt

“Substitution Patterns and Welfare Implications of Local Taxation: Empirical Analysis of a Soda Tax,” with Colin Reinhardt and Saad Andalib Syed Shah

Grants and Awards

Research Grant, Pacific Southwest Region University Transportation Center, \$100,000 (Co-PI with David Brownstone), 2025

Research Grant, California Transportation Commission, \$350,000 (Co-UC Irvine PI with David Brownstone, UC Irvine budget \$121,446), 2024

NET Institute Summer Grant (with Michael Sacks), 2016

Associate Professor Research Award, School of Social Sciences, UC Irvine, 2013

UC Irvine CORCL Single Investigator Innovation Grant, 2011

NET Institute Summer Grant, 2010

NET Institute Summer Grant, 2009

Faculty Career Development Award, UC Irvine, 2009

Faculty Career Development Award, UC Irvine, 2008

Assistant Professor Research Award, School of Social Sciences, UC Irvine, 2008

UC Irvine CORCL Single Investigator Innovation Grant, 2007

Carl Christ Fellowship (outstanding dissertation research), Department of Economics, Johns Hopkins University, 2004

Courses Taught

Graduate

Industrial Organization, UC Irvine, 2006-present

Microeconomics and Public Policy, UC Irvine, 2023

Undergraduate

Industrial Organization, UC Irvine, 2006-present

Quantitative Intermediate Economics, UC Irvine, 2005-present

Basic Economics, UC Irvine, 2006-present

Basic Economics for Engineers, UC Irvine, 2016-present

Elements of Microeconomics, Johns Hopkins University, 2004

University, School, and Department Service

Member, Fellowship Review Committee, Graduate Division, UC Irvine, 2025-present

Organizer, Industrial Organization Seminar Series, Department of Economics, UC Irvine, 2016-present

Member, Graduate Admissions Committee, Department of Economics, UC Irvine, 2014-present

Member, Campuswide Honors Collegium Board, UC Irvine, 2022-2025

Member, Academic Personnel Review Committee, Department of Economics, UC Irvine, 2020, 2021, 2023, 2024

Member, Recruiting Committee, Department of Economics, UC Irvine, 2019-2020

Chair, Board on Undergraduate Scholarships, Honors & Financial Aid, UC Irvine, 2019-2020

Member, Board on Undergraduate Scholarships, Honors & Financial Aid, UC Irvine, 2017-2020

Organizer, Industrial Organization and Corporate Welfare Workshop, Department of Economics, UC Irvine, 2017-2019

Member, Faculty Executive Committee, School of Social Sciences, UC Irvine, 2015-2017

Chair, Recruiting Committee, Department of Economics, UC Irvine, 2012-2013

Member, Advancement Exam Committee, Department of Economics, UC Irvine, 2010-2013

Organizer, Applied Microeconomics Seminar Series, Department of Economics, UC Irvine, 2010-2012