

# **Representations with Thresholds & Representation of Choice Probabilities**

Chapters 16 and 17

## The Basic Problem

- $n$  : a standard cup of coffee containing  $n$  granules of sugar
- Given any two cups,  $m$  &  $n$ , the subject expresses preference for one over the other or an indifference relation between them.
- The subject cannot distinguish between  $n$  and  $n+1$  by taste for any  $n$ . So  $(n \sim n+1)$ .
- But for some  $k$ , the subject isn't indifferent between  $n$  and  $n+k$ .
- Therefore,  $\sim$  cannot be transitive.
- But  $\succsim$  is expected to be.
- How do we represent this?



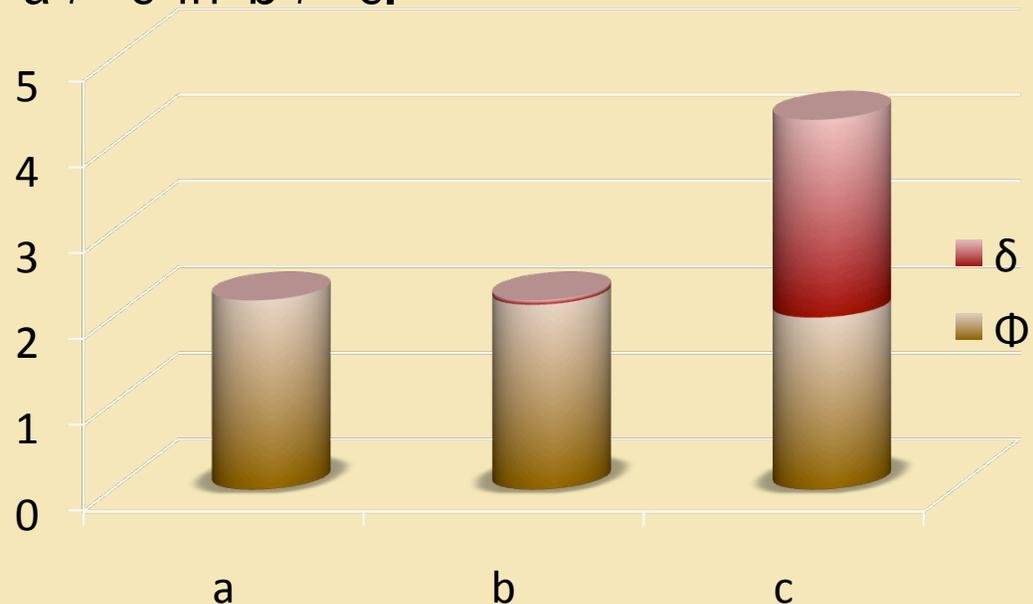
# 16: REPRESENTATIONS WITH THRESHOLDS

**Definition 1** (p. 303): Suppose  $\succ$  and  $\sim$  are binary relations on  $A$ , where  $A$  is non-empty

1.  $\langle A, \succ \rangle$  is a **Strict Partial Order** iff  $\succ$  is asymmetric and transitive
2.  $\langle A, \succ \rangle$  is a **Graph** iff  $\sim$  is reflexive and symmetric
3.  $\sim$  is the **Symmetric Complement** of  $\succ$  iff “ $a \sim b$ ” is equivalent to “ $\text{not}(a \succ b)$  and  $\text{not}(b \succ a)$ ”

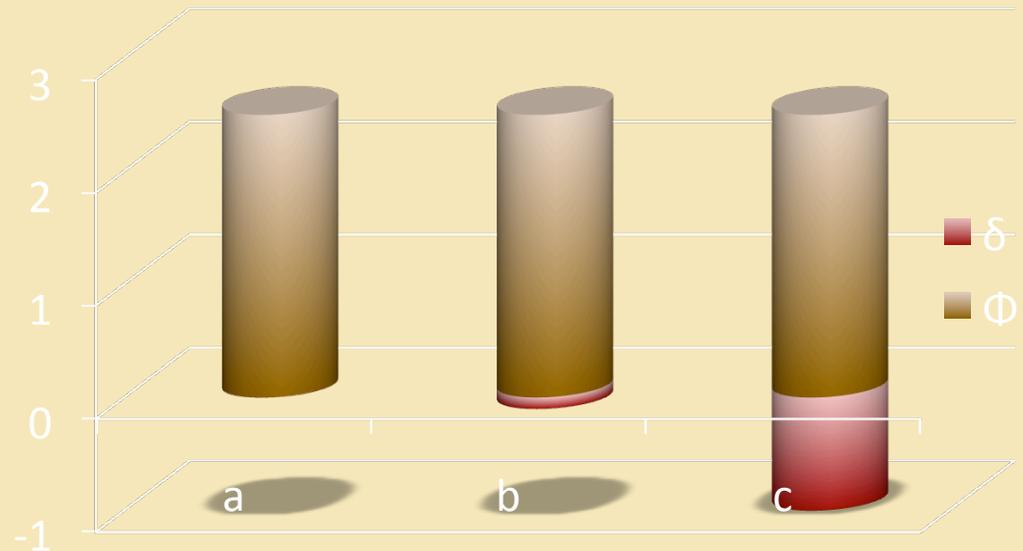
**Definition 2** (p. 305): Let  $\succ$  be an asymmetric binary relation on  $A$ . A pair of real-valued functions  $\langle \varphi^-, \delta^- \rangle$  on  $A$  is an **Upper-Threshold Representation** iff

- $\delta^-$  is nonnegative for all  $a, b, c$ , in  $A$
- If  $a \succ b$ , then  $\varphi^-(a) \geq \varphi^-(b) + \delta^-(b)$
- If  $\varphi^-(a) > \varphi^-(b) + \delta^-(b)$ , then  $a \succ b$ .
- If  $\varphi^-(a) = \varphi^-(b)$ , then  $a \succ c$  iff  $b \succ c$ .



**Definition 2** (continued):  $\langle \varphi_{\_}, \delta_{\_} \rangle$  on  $A$  is a **Lower-Threshold Representation** iff

- $\delta_{\_}$  is nonpositive
- If  $a \prec b$ , then  $\varphi_{\_}(a) \leq \varphi_{\_}(b) + \delta_{\_}(b)$
- If  $\varphi_{\_}(a) < \varphi_{\_}(b) + \delta_{\_}(b)$ , then  $a \prec b$ .
- If  $\varphi_{\_}(a) = \varphi_{\_}(b)$ , then  $a \prec c$  iff  $b \prec c$ .



Definition 2 (continued):  $\langle \varphi, \delta^-, \delta_- \rangle$  on  $A$  is a **Two-Sided Threshold Representation** iff

- $\langle \varphi, \delta^- \rangle$  is an upper-threshold representation
- $\langle \varphi, \delta_- \rangle$  is a lower-threshold representation
- $a \sim b$  then  $\varphi(a)$  lies in the interval  $[\varphi(b) + \delta_-(b), \varphi(b) + \delta^-(b)]$

Definition 2 (continued):  $\langle \varphi^-, \delta^- \rangle$  is said to be **Strong** iff iv holds.  $\langle \varphi^-, \delta^- \rangle$  is said to be **Strong\*** iff iv\* holds.

(iv)  $a \succ b$  iff  $\varphi^-(a) > \varphi^-(b) + \delta^-(b)$

(iv\*)  $a \succ b$  iff  $\varphi^-(a) \geq \varphi^-(b) + \delta^-(b)$

(same idea for lower and two-sided representations)

**Definition 3** (p.307): Let  $\succ$  be an asymmetric binary relation on  $A$ . **The Upper Quasiorder** induced by  $\succ$ ,  $Q^-$  and the **Lower Quasiorder** induced by  $\succ$ ,  $Q_-$  are defined as follows:

- $(a Q^- b)$  iff for all  $c$  in  $A$ , if  $b \succ c$  then  $a \succ c$ .
- $(a Q_- b)$  iff for all  $c$  in  $A$ , if  $c \succ a$  then  $c \succ b$ .

We define the  $I$  relation in terms of Quasiorders...

1.  $(a I^- b)$  iff  $(a Q^- b)$  and  $(b Q^- a)$

In other words,  $(b \succ c \text{ iff } a \succ c)$

2. Same thing for  $I_-$

# Theorem 1 (p. 307)

If  $\langle A, \succ \rangle$  has an upper threshold representation, then the upper quasiorder induced by  $\succ$  is connected. So it is a weak order.

- In layman's terms, if, in our structure, preference implies the sort of function we described, then the way in which the elements of preference pairs relate to a third element is connected. So we get a weak order. Bam!



**Definition 4** (p.309): Suppose  $\succ$  is an irreflexive binary relation on  $A$ .  $\langle A, \succ \rangle$  is an **Interval Order** iff

- For all  $a, b, c, d$ , in  $A$ , If  $a \succ c$  and  $b \succ d$ , then either  $a \succ d$  or  $b \succ c$



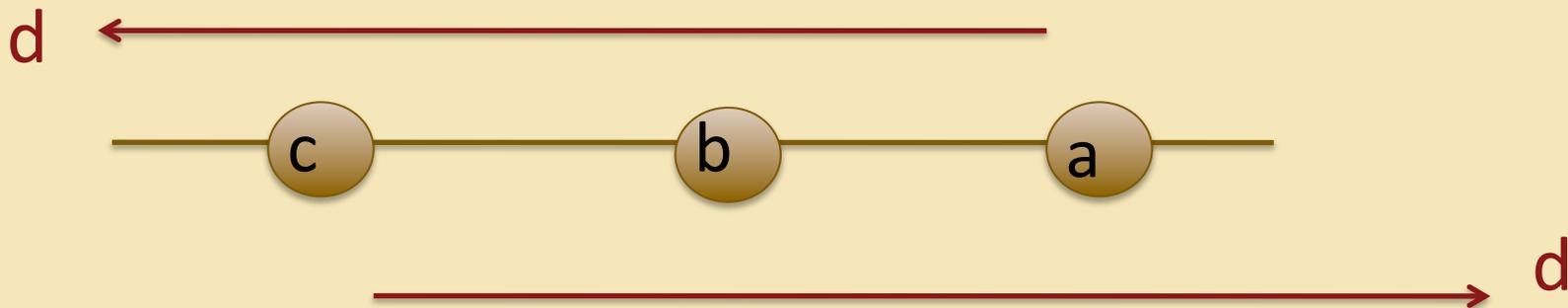
## Theorem 2 (p. 310)

- If  $\succ$  is binary on  $A$  and is asymmetric, then the upper quasiorder and the lower quasiorder are connected and equivalent.
- Furthermore, having one of these connected quasiorders plus asymmetry is equivalent to something being an interval order.
- What this means is that transitivity of  $\succ$  falls out of the definition of interval order.
- Wait for it...



Definition 5 (P. 310): Suppose  $\langle A, \succ \rangle$  is an interval order.  
Then it is a **Semiorder** iff

- For all  $a, b, c, d$  in  $A$ , If  $a \succ b$  and  $b \succ c$ , then either  $a \succ d$  or  $d \succ c$
- This may look trivial (because it looks like we're only saying that  $d$  falls somewhere on this line), but it is not.
- Suppose you're standing at  $c$  trying to judge the ordering:  
obviously  $a \succ c$  and not:  $d \succ c$
- Now hang out at  $a$ .  $a \succ b$  but not:  $a \succ d$



## What we've learned so far...

- A necessary condition for the construction of a one-sided threshold representation of  $\succ$  is that  $\langle A, \succ \rangle$  is an interval order.
- A necessary condition for the construction of a two-sided threshold representation of  $\succ$  is that  $\langle A, \succ \rangle$  is a semiorder.

And now we come to...

- A necessary condition for the construction of the set of equivalence classes for a two-sided threshold representation is that they contain a finite or countable order-dense subset.
- But is this enough? Can we construct a threshold representation for *any* interval order or semiorder whose equivalence classes have a countable order-dense subset?
- Yes we can!

**Definition 7** (P. 315): Suppose  $\langle \varphi, \delta^-, \delta_- \rangle$  is a two-sided threshold representation of  $\langle A, \succ \rangle$ . It is said to be **Tight** iff

- For all  $a, b, c$  in  $A$ ,
  1. If  $a \mid b$  then  $\varphi(a) = \varphi(b)$
  2.  $\delta^-(a) = \sup \{ \varphi(a') - \varphi(a) \mid a' \in A \text{ and } a' \sim a \}$
  3.  $\delta_-(a) = \inf \{ \varphi(a') - \varphi(a) \mid a' \in A \text{ and } a' \sim a \}$

Key points about Tight Representations

- The order induced by  $\varphi$  is the maximal ordering compatible with  $\succ$ .  
(coarsest ordering)
- The threshold of delta is as small in absolute value as it can be.

# Theorem 11 (p. 320)

- Theorem 11 officially gives us uniqueness and existence!
- To get this, we have to assume...
- $\varphi$  is dense on an interval
- $\delta^-(\varphi)$  is continuous and bounded away from 0 on that interval
- Monotonicity (i.e.  $\varphi + \delta$  is a strictly increasing function of  $\varphi$ )
- Wait for it...

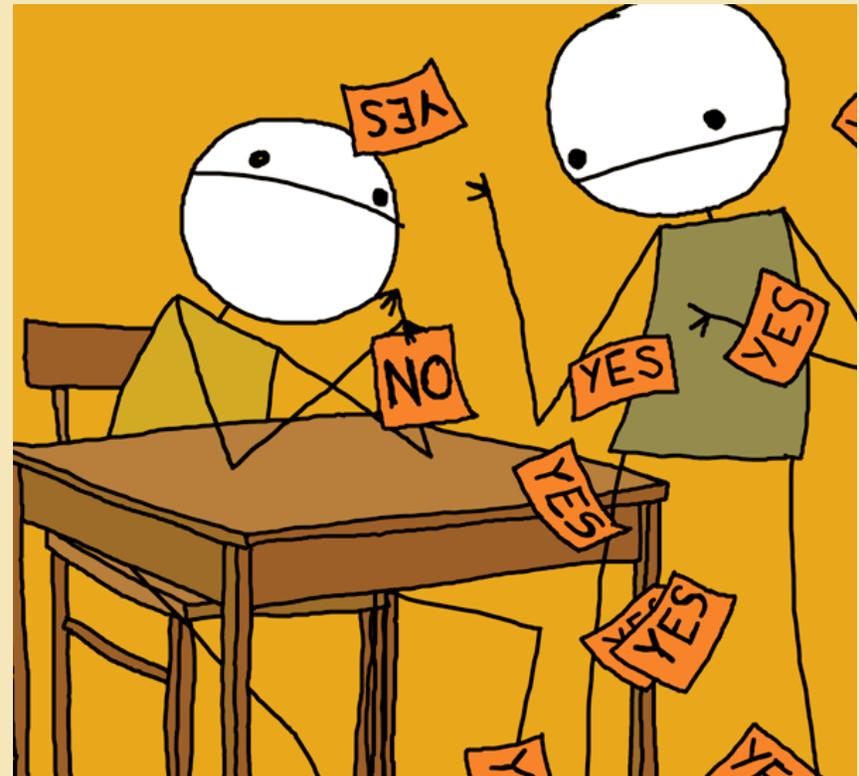


**Definition 11** (P. 337): Let  $P$  be a binary probability function on  $A \times A$ . For all  $a, b, c, d$  in  $A$ :

- $P$  has **Weak Stochastic Transitivity** iff:  
if  $P(a, b) \geq \frac{1}{2}$  and  $P(b, c) \geq \frac{1}{2}$ , then  $P(a, c) \geq \frac{1}{2}$
- $P$  has **Weak Independence** iff:  
if  $P(a, c) > P(b, c)$ , then  $P(a, d) \geq P(b, d)$
- $P$  has **Strong Stochastic transitivity** iff  
if  $P(a, b) \geq \frac{1}{2}$  and  $P(b, c) \geq \frac{1}{2}$ , then  $P(a, c) \geq \max [P(a, b), P(b, c)]$

# 17: REPRESENTATION OF CHOICE PROBABILITIES

- Choose the option that maximizes.
- **Problem:** If we choose to maximize, how do we explain our inconsistent choices?
- Choice probabilities are the function of two arguments, an option and a set of options.
- Given option set  $B$  and option  $a \in B$ , the probability of choosing  $a$  if  $B$  is the set of feasible options is  $P(a, B)$ .



**Definition 1** (p.384):

$\langle A, M, P \rangle$  is a **Structure of Choice Probabilities** iff:

- $A$  is a set.
  - It comprises all objects in the domain that we're looking at.
- $M$  is also a set.
  - It is nonempty and finite
  - It has  $2^A$  members (the set of characteristic functions of subsets of  $A$ ).
- $P$  is a real-valued function with the following features...

Definition 1 (continued):

$\langle A, M, P \rangle$  is a **Structure of Choice Probabilities** iff

- $\text{Dom}(P) = \{(a, B) \mid a \in B \in M\}$
- $P(a, B) \geq 0$
- $\sum_{b \in B} P(b, B) = 1$
- Furthermore...
- $\langle A, M, P \rangle$  is **finite** iff  $A$  is finite
- $\langle A, M, P \rangle$  is **closed** iff
  - $A$  is finite
  - $M = \{B \subset A \mid B \neq \emptyset\}$



**Definition 2** (P. 388):

$\langle A, M, P \rangle$  is a **Pair Comparison Structure** iff:

- $\langle A, M, P \rangle$  is a structure of choice probability
- $M$  is a reflexive binary relation on  $A$   
e.g. if our parameters are  $P(a, b)$ , then, since  $M$  is reflexive,  $P(a, a) = \frac{1}{2}$ .

\*Notation note: instead of writing  $(a, b) \in M$ , we write  $aMb$ . They will all be in pairs

- $M$  is a symmetric binary relation of  $A$   
–  $aMb$  implies  $bMa$
- $\langle A, M, P \rangle$  is **complete** iff  $M = A \times A$

**Definition 3** (p. 389):

Let  $\langle A, M, P \rangle$  be a complete structure of pair comparison (so,  $M = A \times A$ ), and  $P(a, b) \geq \frac{1}{2}$  and  $P(b, c) \geq \frac{1}{2}$ :

**Weak Stochastic Transitivity** (WST)

holds iff  $P(a, c) \geq \frac{1}{2}$

This means that if  $a \succ/\sim b$ ,  $b \succ/\sim c$ , then  $a \succ/\sim c$

**Moderate Stochastic Transitivity** (MST)

holds iff  $P(a, c) \geq \min [P(a, b), P(b, c)]$

**Strong Stochastic Transitivity** (SST)

holds iff  $P(a, c) \geq \max [P(a, b), P(b, c)]$

**Strict Stochastic Transitivity** (ST)

holds iff SST holds and a strict inequality in the hypotheses implies a strict inequality in the conclusion.

**Definition 4** (390):

A complete structure of pair comparison satisfies the **Strong-Utility Model** iff:

- There exists a real-valued function  $\varphi$  on  $A$  such that for all  $a, b, c, d \in A$ :

$$\varphi(a) - \varphi(b) \geq \varphi(c) - \varphi(d) \text{ iff } P(a, b) \geq P(c, d)$$

$$* P(a, b) \geq P(c, d) \text{ iff } ab \succ / \sim cd$$



**Definition 5** (p. 390):

A structure of pair comparison  $\langle A, M, P \rangle$  is a **Complete Difference Structure** iff:

- $M = A \times A$  (same as completeness for pair comparison structures)
- The Monotonicity and the Solvability axioms hold.
- The Monotonicity Axiom:
  - If  $P(a, b) \geq P(a', b')$  and  $P(b, c) \geq P(b', c')$ , then  $P(a, c) \geq P(a', c')$ .
  - if either antecedent inequality is strict, the conclusion is also strict.
- The Solvability Axiom:
  - For any  $t \in (0, 1)$  that satisfies  $P(a, b) \geq t \geq P(a, d)$ , there exists  $c \in A$ , such that  $P(a, c) = t$ .

# Theorems 1 & 2 p. 391-2)

## Theorem 1

- If  $\langle A, M, P \rangle$  is a COMPLETE difference structure, then we can get a function that takes us from  $A$  onto some real interval.
- This function is unique up to a positive linear transformation.

## Theorem 2

- If  $\langle A, M, P \rangle$  is a LOCAL difference structure, then we can get a function that takes us from  $A$  onto some real interval.
- This function is unique up to a positive linear transformation.



**Definition 6** (p. 392):  $a \succ/\sim b$  iff  $aMb$  and  $P(a, b) \geq \frac{1}{2}$ . A pair comparison structure  $\langle A, M, P \rangle$  is a **Local Difference Structure** iff, for all  $a, a', b, b', c, c' \in A$ :

- The following Axioms hold:
  1. Comparability: Any two elements that are bounded from above or below by the same third element are comparable
  2. Monotonicity: same as before, except adding M's (thereby restricting the domain of P)
  3. Solvability: same as before, except adding M's
  4. Connectedness: Any two nonequivalent elements of A are connected either by an increasing or a decreasing sequence, but not both.

**Definition 7** (p. 394): A complete pair comparison structure  $\langle A, M, P \rangle$  with  $A = A_1 \times \dots \times A_n$  is an **Additive-Difference Structure** iff, for all  $a, a', b, b', c, c', d, d' \in A$ :

- The following axioms hold:

1. Independence: Primes and not primes agree on one component. And the pairs:  $(a, c), (a', c'), (b, d), (b', d')$  agree on all others.

$$P(a, b) \geq P(a', b') \text{ iff } P(c, d) \geq P(c', d')$$

1. Monotonicity: Same as before, except now we are supposing that  $a, a', b, b', c, c'$  coincide on all but one factor.
2. Solvability: Same as before, except that  $c$  coincides with  $b$  and  $d$  on any factor on which they coincide
3. The Thomsen Condition: cancellation stuff

# Theorems 3 & 4 (p. 395-7)

- Theorem 3 just tells us that we get a representation theorem for additive difference structures.
- But intransitive preferences can survive Theorem 3 (see P. 398-9)
- So we introduce Theorem 4, which gets rid of intransitive preferences.
- And everyone is happy



**Definition 8** (p. 410):

A closed structure of choice probabilities  $\langle A, M, P \rangle$  satisfies

**Simple Scalability** iff:

- There exists a real-valued  $\varphi$  on  $A$  & a family of real-valued functions  $\{F_\beta\}$
- $2 \leq \beta \leq \alpha$ , (the cardinality of  $A$  is at least as big as the cardinality of  $B$ , which is at least as big as 2)
- For any  $B = \{a, b, \dots, h\} \subseteq A$ , with  $P(a, B) \neq 1$ , the following holds:

$$P(a, B) = F_\beta [\varphi(a), \varphi(b), \dots, \varphi(h)]$$

**Definition 9** (p. 411):

**A closed structure of choice probabilities satisfies**

**Order-independence** iff:

- For all  $a, b \in B - C$  and  $c \in C$ :  
 $P(a, B) \geq P(b, B)$  iff  $P(c, C \cup \{a\}) \leq P(c, C \cup \{b\})$
- (So long as the choice probabilities on either side of the inequality are not both 0 and 1.)
- Let's say  $a$  = red ball,  $b$  = black ball, and  $B$  = urn of red, black, and yellow balls.  $C$  = the set of yellow balls
- $P(a, B) \geq P(b, B)$  means that there are at least as many red balls in the urn as there are black (maybe more).
- $P(c, C \cup \{a\}) \leq P(c, C \cup \{b\})$  says that the probability we choose a yellow ball given all the black balls and the yellow balls is at least as great as the probability of choosing a yellow given all the reds and yellows.
- This makes sense, since there are at least as many red balls than black ones.

Definition 10 (p. 414): A closed structure of choice probabilities satisfies the **Strict-Utility Model** iff:

- There exists a positive real-valued function  $\varphi$
- on  $A$  such that for all  $a \in B \subseteq A$ :

$$P(a, B) = \varphi(a) \div \sum_{b \in B} \varphi(b)$$



Definition 11 (p. 415):

A closed structure of choice probabilities satisfies the **Constant-Ratio Rule** iff:

- For all  $a, b \in B \subseteq A$ , the following holds:

$$P(a, b) \div P(b, a) = P(a, B) \div P(b, B)$$

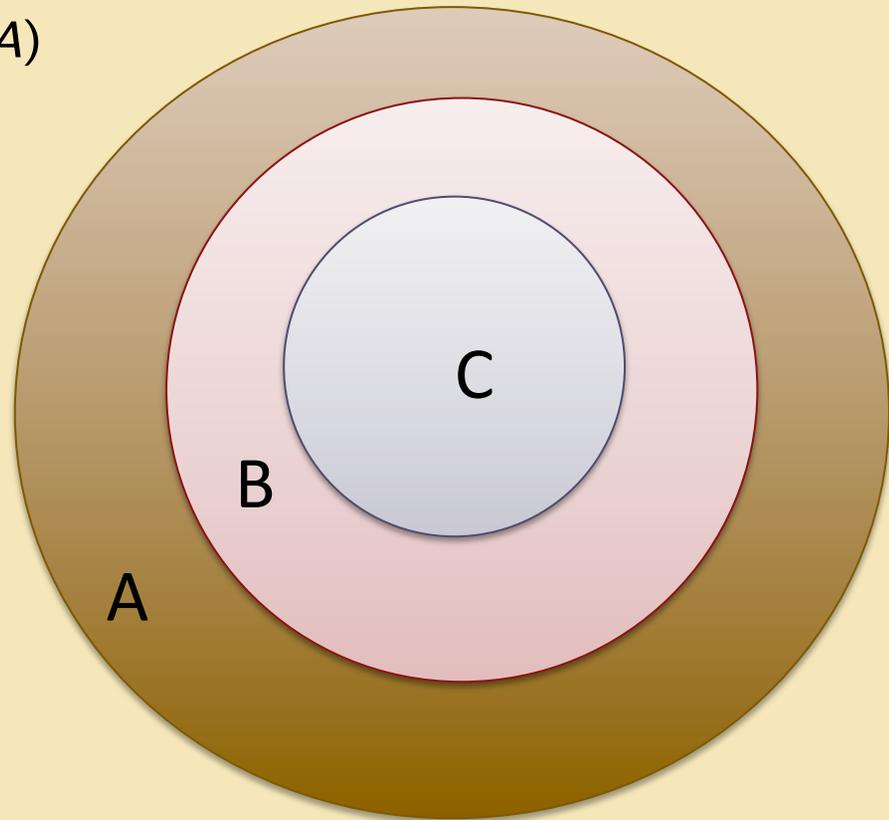
(assuming that the denominators don't vanish)

- Tells us that the strength of preference for  $a$  over  $b$  (the ratio) is unaffected by the other alternatives.
- This is a notch up from the independence of irrelevant alternatives, which only tells us that the ordering of probabilities is unaffected by the alternatives.

Definition 12 (p. 416):

A closed structure of choice probabilities satisfies the **Choice Axiom** iff, for all  $C \subseteq B \subseteq A$ :

- $P(C, A) = P(C, B) \times P(B, A)$   
(where  $P(B, A) \neq 0$  for all  $B \subseteq A$ )



# Theorem 6 & 8 (p. 416 & 418)

- If we have a closed structure of choice probabilities where the probability of a single event is neither zero or one, and some other stuff is true, then the strict utility model is satisfied if the constant ratio rule or the choice axiom holds.
- 8 gives necessary and sufficient conditions for getting a strict utility model of binary form.
- Gives us **the product rule**:  $a \succ b \succ c \succ a / a \succ c \succ b \succ a$



Definition 13 (p. 421):

A closed structure of choice probabilities satisfies a **Random Utility Model** iff there exists a collection  $U = \{U_a \mid a \in A\}$  of jointly distributed random variables, such that for all  $a \in B$

$$P(a, B) = Pr (U_a = \max \{U_b \mid b \in B\})$$



Photo by Sarah Spaulding

**Definition 14** (p. 423): A closed structure of choice probabilities satisfies **Nonnegativity** iff for any  $a \in A$  and  $B_0, B_1, \dots, B_n \subset A$

- The probability of any event,  $a$ , given a subset of  $B$ ,  $B_0$ , subtracted by the probability of  $a$ , given all even combinations of subsets of  $B$ , plus the probability of  $a$ , given all odd combinations of subsets of  $B$ , is greater than or equal to zero.

### Cool Stuff about Nonnegativity...

- Nonnegativity is equivalent to the random-utility model whenever  $A$  contains 4 or fewer elements.
- Regularity says that the choice probability can't be increased by enlarging the offered set.
- When  $n=1$ , nonnegativity reduces to  $P(a, B) \geq P(a, B \cup C)$
- Nonnegativity is both necessary and sufficient for the representation of choice probabilities by a random-utility model.

Definition 19 (p. 436): An **Elimination Structure** is quadruple  $\langle A, M, P, Q \rangle$  where  $\langle A, M, P \rangle$  is a closed structure of choice probabilities, and  $Q = \{Q_B \mid B \subseteq A\}$  is the **corresponding family of transition probability functions**.  $Q_B \in Q$  is a mapping from  $2^B$  onto  $[0, 1]$  satisfying *i-iii* (in book).

- Given some set  $B$ , one selects a nonempty subset of  $B$ . Call this  $C$ . The probability with which one chooses  $C$  is  $Q_B(C)$ .
- We select a subset of  $C$ , call this  $D$ . The probability of choosing  $D$  is  $Q_C(D)$ , and we keep doing this over and over again until the subset eventually consists of a single alternative.
- *i* just says that will  $Q_B(B)$  only ever equal one when we've gotten to a single alternative.
- *ii* says that when we sum up all of the  $C$ 's and multiply them by the probability their probabilities given  $B$ , this equals one.
- *iii* says that  $P(a, B)$  is the absorbing probability of the Markov Chain.  $P(a, B)$  equals one times the probability of  $a$ , given  $C_i$ .

**Definition 20** (p. 437): An Elimination Structure  $\langle A, M, P, Q \rangle$  **satisfies a Random-Elimination Model** iff there exists a random vector  $U$  defined on  $A$  which satisfies that satisfies i and ii.

- i says that the probability that utility of  $a =$  the utility of  $b \neq 1$ , for any two elements in  $A$ .
- ii says that where  $c$  and  $d$  are elements of  $C$  and  $b$  is an element of  $B$  that is not in  $C$ , the probability of choosing subset  $C$  from  $B$  equals the probability that the utility of  $c$  equals the utility of  $d$  and that the utility of  $d$  and  $c$  are each greater than the utility of  $b$ .

\*A random elimination model is **Boolean** iff the components of  $U$  are all 0 or 1.

Definition 21 (p. 437-8): A closed structure of choice probabilities satisfies **Proportionality** iff there exists a family  $Q = \{Q_B \mid B \subseteq A\}$  of functions such that (i) and (ii).

- (i) just says that our structure is an elimination structure.
- (ii) says that for all  $D, C \subseteq B \subseteq A$ , the ratio of the probability of choosing  $C$  to choosing  $D$ , given  $B$  is equal to the ratio of the probability of choosing  $C$  to  $D$ , given  $A$ , when we multiply the probability of  $C$ , given  $A$ , by the sum of the  $C$ 's that intersect with  $B$ , and likewise, we multiply the probability of  $D$  given  $A$  by the sum of all the  $D$ s that intersect with  $B$ .
- The only other conditions are that the denominations are positive and that if one denominator goes away, so do the other. This is an equality after all...

**Definition 22** (p. 440): A closed structure of choice probabilities satisfies **the Model of Elimination-by-Aspects** iff there exists a positive-valued function,  $f$ , defined on  $A \setminus A^0$ , such that for all  $a \in B \subseteq A \dots$  (see book)

- The idea is that each alternative consists of a collection of aspects.
- There is a utility scale defined over all of these aspects.
- At each stage in the process, one selects an aspect with a probability proportional to its utility.
- Selecting this aspect eliminates all the alternatives that don't include it.
- This process continues until there is only a single alternative left.

The EBA model, the Boolean random-elimination model, and the proportionality condition are all equivalent! (Theorem 16).



**The End**

**Definition 6** (P. 312): Suppose  $\succ$  and  $R$  are binary relations on  $A$  and  $\succ$  is asymmetric.  $R$  is **Upper Compatible with  $\succ$**  iff

- For every  $a, b, c$  in  $A$ ,  $aRb$  and  $b \succ c$  imply  $a \succ c$

**Definition 6** (continued): Suppose  $\succ$  and  $R$  are binary relations on  $A$  and  $\succ$  is asymmetric.  $R$  is **Lower Compatible with  $\succ$**  iff

- For every  $a, b, c$  in  $A$ ,  $aRb$  and  $c \succ a$  imply  $c \succ b$

\*  $R$  is fully compatible with  $\succ$  iff it is both upper and lower compatible with  $\succ$

Definition 10 (P. 333): Suppose  $\succ_1$  and  $\succ_2$  are asymmetric relations on  $A$ . They satisfy **upper- (and lower-) interval homogeneity** iff

- For all  $a, b, c, d$  in  $A$ , whenever  $a \succ_1 c$  and  $b \succ_2 d$ , then either  $a \succ_2 d$  or  $b \succ_1 c$  ( $a \succ_1 d$  or  $b \succ_2 c$ )

**Definition 8** (P. 317): Suppose  $\langle A, \succ \rangle$  is a one-sided threshold representation. It is said to be **Monotonic** iff

- $\varphi + \delta$  is a strictly increasing function of  $\varphi$ .

**Definition 9** (P. 332): Suppose  $\succ_1, \succ_2$  are asymmetric relations on  $A$ , and  $\varphi, \delta_1, \delta_2$  are real-valued functions on  $A$ .  $\langle \varphi, \delta_1, \delta_2 \rangle$  is a **Homogeneous, Upper Representation** of  $\langle A, \succ_1, \succ_2 \rangle$  iff

- $\langle \varphi, \delta_i \rangle$  is an upper representation of  $\langle A, \succ_i \rangle$ ,  $i = 1, 2$ .
- (Same deal for homogeneous lower and homogeneous two-sided representations.)

**Definition 12 (P. 338): P satisfies Interval Stochastic  
Transitivity iff**

- $\max [P (a, d), P (b, c)] \geq \min [P (a, c), P (b, d)]$