

# Chapter 5: Probability Representations

## Definition

Suppose that  $X$  is a nonempty set (sample space) and that  $\mathcal{E}$  is a nonempty family of subsets of  $X$ . Then  $\mathcal{E}$  is an **algebra** of sets on  $X$  iff, for every  $A, B \in \mathcal{E}$ :

1.  $-A \in \mathcal{E}$ .
2.  $A \cup B \in \mathcal{E}$

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1.  $-A \in \mathcal{E}$ .
2.  $A \cup B \in \mathcal{E}$

Furthermore, if  $\mathcal{E}$  is closed under countable unions, the  $\mathcal{E}$  is called a  $\sigma$ -algebra on  $X$ .

# Kolmogorov Axioms

## Definition

Suppose that  $X$  is a nonempty set, that  $\mathcal{E}$  is an algebra of sets on  $X$ , and that  $P$  is a function from  $\mathcal{E}$  into the real numbers. The triple  $\langle X, \mathcal{E}, P \rangle$  is a (finitely additive) **probability space** iff, for every  $A, B \in \mathcal{E}$ :

1.  $P(A) \geq 0$ .
2.  $P(X) = 1$ .
3. If  $A \cap B = \emptyset$ , then  $P(A \cup B) = P(A) + P(B)$ .

# Kolmogorov Axioms

## Definition

It is a probability space  $\langle X, \mathcal{E}, P \rangle$  is **countably additive** if in addition:

1.  $\mathcal{E}$  is a  $\sigma$ -algebra on  $X$ .
2. If  $A_i \in \mathcal{E}$  and  $A_i \cap A_j = \emptyset$ ,  $i \neq j$ , then

$$P\left(\bigcup_{i=1}^{\infty} A_i\right) = \sum_{i=1}^{\infty} P(A_i).$$

finite  $X$  + algebra  $\Rightarrow$   $\sigma$ -algebra

finite  $X$  + probability space  $\Rightarrow$  countably additive probability space

$\langle X, \mathcal{E}, P \rangle$  measure space +  $P(X) = 1$   $\Leftrightarrow$   $\langle X, \mathcal{E}, P \rangle$  countably additive probability space

Non-countably-additive probability space  $\Leftrightarrow$  infinite  $X$  + (non- $\sigma$ ) algebra

# Necessary Conditions

## Definition

Suppose that  $X$  is a nonempty set, that  $\mathcal{E}$  is an algebra of sets on  $X$ , and that  $\succsim$  is a relation on  $\mathcal{E}$ . The triple  $\langle X, \mathcal{E}, \succsim \rangle$  is a **structure of qualitative probability** iff for every  $A, B, C \in \mathcal{E}$ :

1.  $\langle \mathcal{E}, \succsim \rangle$  is a weak ordering.
2.  $X \succ \emptyset$  and  $A \succ \emptyset$ .
3. Suppose that  $A \cap B = A \cap C = \emptyset$ . Then  $B \succ C$  iff  $A \cup B \succ A \cup C$ .

# Necessary Conditions

## Definition

Suppose  $\mathcal{E}$  is an algebra of sets and  $\sim$  is an equivalence relation on  $\mathcal{E}$ . A sequence  $A_1, \dots, A_i, \dots$ , where  $A_i \in \mathcal{E}$ , is a **standard sequence relative to  $A \in \mathcal{E}$**  iff there exist  $B_i, C_i \in \mathcal{E}$  such that:

- (i)  $A_1 = B_1$  and  $B_1 \sim A$  ;
- (ii)  $B_i \cap C_i = \emptyset$  ;
- (iii)  $B_i \sim A_i$  ;
- (iv)  $C_i \sim A$  ;
- (v)  $A_{i+1} = B_i \cup C_i$  .



# Necessary Conditions

## Definition

A structure of qualitative probability is **Archimedean** iff, for every  $A \succ \emptyset$ , any standard sequence relative to  $A$  is finite.

## Nonsufficiency of Qualitative Probability

Let  $X = \{a, b, c, d, e\}$  and let  $\mathcal{E}$  be all subsets of  $X$ . Consider any order for which

$$(1) \{a\} \succ \{b, c\}, \quad \{c, d\} \succ \{a, b\} \quad \text{and} \quad \{b, e\} \succ \{a, c\} .$$

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## Proposition

If the relation  $\succsim$  on  $\mathcal{E}$  satisfies (1) and has an order-preserving (finitely additive) probability representation, then

$$\{d, e\} \succ \{a, b, c\} .$$

## Proposition

There is a relation  $\succsim$  such that  $\langle X, \mathcal{E}, \succsim \rangle$  is a structure of qualitative probability and  $\{a, b, c\} \succ \{d, e\}$ .

# Nonsufficiency of Qualitative Probability

## Lesson?

A probability representation has **metrical structure** that a (Archimedean) structure of qualitative probability does not.

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Recall that, to solve this sort of problem wrt extensive measurement, we had axiom (4) in Definition 3 of Chapter 3 (p. 84). Why not impose a similar axiom here?

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A probability representation has **metrical structure** that a (Archimedean) structure of qualitative probability does not.

Recall that, to solve this sort of problem wrt extensive measurement, we had axiom (4) in Definition 3 of Chapter 3 (p. 84). Why not impose a similar axiom here?

What a great idea! Let's call it 'Axiom 5'.

# Sufficient Conditions

## Axiom 5

Suppose  $\langle X, \mathcal{E}, \succsim \rangle$  is a structure of qualitative probability. If  $A, B, C, D \in \mathcal{E}$  are such that  $A \cap B = \emptyset$ ,  $A \succ C$ , and  $B \succsim D$ , then there exist  $C', D', E \in \mathcal{E}$  such that:

- (i)  $E \sim A \cup B$ ;
- (ii)  $C' \cap D' = \emptyset$ ;
- (iii)  $E \supset C' \cup D'$ ;
- (iv)  $C' \sim C$  and  $D' \sim D$ .

# Sufficient Condition

## Proposition

If a finite structure of qualitative probability satisfies Axiom 5, then its equivalence classes form a single standard sequence.



# Sufficient Condition

## Proposition

If a finite structure of qualitative probability satisfies Axiom 5, then its equivalence classes form a single standard sequence.

Similar to “Lego blocks” in the case of extensive measurement.

# Representation Theorem

## Theorem 2

Suppose that  $\langle X, \mathcal{E}, \succsim \rangle$  is an Archimedean structure of qualitative probability for which Axiom 5 holds, then there exists a unique order-preserving function  $P$  such that  $\langle X, \mathcal{E}, P \rangle$  is a finitely additive probability space.

# Countably Additive Representation

# Countably Additive Representation

## Definition

Suppose that  $\langle X, \mathcal{E}, \succsim \rangle$  is a structure of qualitative probability and that  $\mathcal{E}$  is a  $\sigma$ -algebra. We say that  $\succsim$  is **monotonically continuous** on  $\mathcal{E}$  iff for any sequence  $A_1, A_2, \dots$  in  $\mathcal{E}$  and any  $B \in \mathcal{E}$ , if  $A_i \subset A_{i+1}$  and  $B \succsim A_i$ , for all  $i$ , then  $B \succsim \bigcup_{i=1}^{\infty} A_i$ .

# Countably Additive Representation

## Definition

Suppose that  $\langle X, \mathcal{E}, \succsim \rangle$  is a structure of qualitative probability and that  $\mathcal{E}$  is a  $\sigma$ -algebra. We say that  $\succsim$  is monotonically continuous on  $\mathcal{E}$  iff for any sequence  $A_1, A_2, \dots$  in  $\mathcal{E}$  and any  $B \in \mathcal{E}$ , if  $A_i \subset A_{i+1}$  and  $B \succsim A_i$ , for all  $i$ , then  $B \succsim \bigcup_{i=1}^{\infty} A_i$ .

## Theorem 4

A finitely additive probability representation of a structure of qualitative probability, on a  $\sigma$ -algebra, is countably additive iff the structure is monotonically continuous.

# Countably Additive Representation

## Definition

Let  $\succsim$  be a weak ordering of an algebra of sets  $\mathcal{E}$ . An even  $A \in \mathcal{E}$  is an **atom** iff  $A \succ \mathcal{E}$  and for any  $B \in \mathcal{E}$ , if  $A \supset B$ , then  $A \sim B$  or  $B \sim \emptyset$ .

# Countably Additive Representation

## Definition

Let  $\succsim$  be a weak ordering of an algebra of sets  $\mathcal{E}$ . An event  $A \in \mathcal{E}$  is an atom iff  $A \succ \emptyset$  and for any  $B \in \mathcal{E}$ , if  $A \supset B$ , then  $A \sim B$  or  $B \sim \emptyset$ .

## Theorem 5

Suppose that  $\langle X, \mathcal{E}, \succsim \rangle$  is a structure of qualitative probability,  $\mathcal{E}$  is a  $\sigma$ -algebra, and there are no atoms. Then there is a unique order preserving probability representation, and it is countably additive.

# QM-Algebra



# QM-Algebra

## Definition

Suppose that  $X$  is a nonempty set and that  $\mathcal{E}$  is a nonempty family of subsets of  $X$ . Then  $\mathcal{E}$  is a **QM-algebra** of sets on  $X$  iff, for every  $A, B \in \mathcal{E}$

1.  $-A \in \mathcal{E}$  ;
2. If  $A \cap B = \emptyset$ , then  $A \cup B \in \mathcal{E}$ .

Furthermore, if  $\mathcal{E}$  is closed under countable unions of mutually disjoint sets, then  $\mathcal{E}$  is called a **QM  $\sigma$ -algebra**.

# QM-Algebra

## Axiom 3'

Suppose that  $A \cap B = C \cap D = \emptyset$ . If  $A \sim C$  and  $B \sim D$ , then  $A \cup B \sim C \cup D$ ; moreover, if either hypothesis is  $\sim$ , then the conclusion is  $\sim$ .

# QM-Algebra

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Suppose that  $A \cap B = C \cap D = \emptyset$ . If  $A \sim C$  and  $B \sim D$ , then  $A \cup B \sim C \cup D$ ; moreover, if either hypothesis is  $\sim$ , then the conclusion is  $\sim$ .

## Theorem 3

If  $\mathcal{E}$  is a QM-algebra and if  $\langle X, \mathcal{E}, \sim \rangle$  satisfies Axioms 1, 2, 3', 4, and 5, then there is a unique order-preserving (finitely additive) probability representation on  $\mathcal{E}$ .

# Independent Events

## Necessary Conditions

### Definition

Suppose  $\mathcal{E}$  is an algebra of sets on  $X$  and  $\perp$  is a binary relation on  $\mathcal{E}$ . Then  $\perp$  is an **independence relation** iff

1.  $\perp$  is symmetric.
2. For  $A \in \mathcal{E}$ ,  $\{B \mid A \perp B\} \subset \mathcal{E}$  is a QM-algebra.

# Independent Events

## Necessary Conditions

### Definition

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1.  $\perp$  is symmetric.
2. For  $A \in \mathcal{E}$ ,  $\{B \mid A \perp B\} \subset \mathcal{E}$  is a QM-algebra.

### Definition

Let  $\mathcal{E}$  be an algebra of sets and  $\perp$  an independence relation on  $\mathcal{E}$ . For  $m \geq 2$ ,  $A_1, \dots, A_m \in \mathcal{E}$  are  **$\perp$ -independent** iff, for every  $M \subset \{1, \dots, m\}$ , every  $B$  in the smallest subalgebra containing  $\{A_i \mid i \in M\}$ , and every  $C$  in the smallest subalgebra containing  $\{A_i \mid i \notin M\}$ , we have  $B \perp C$ .

# Independent Events

## Necessary Conditions

### Definition

Suppose that  $\langle X, \mathcal{E}, \succsim \rangle$  is a structure of qualitative probability and  $\perp$  is an independence relation on  $\mathcal{E}$ . The quadruple  $\langle X, \mathcal{E}, \succsim, \perp \rangle$  is a **structure of qualitative probability with independence** iff

3. Suppose that  $A, B, C, D \in \mathcal{E}$ ,  $A \perp B$ , and  $C \perp D$ . If  $A \succsim C$  and  $B \succsim D$ , then  $A \cap B \succsim C \cap D$ ; moreover, if  $A \succ C$ ,  $B \succ D$ , and  $B \succ \emptyset$ , then  $A \cap B \succ C \cap D$ .

# Structural Condition

## Definition

The structure  $\langle X, \mathcal{E}, \succsim, \perp \rangle$  is **complete** iff the following additional axiom holds:

4. For any  $A_1, \dots, A_m, A \in \mathcal{E}$ , there exists  $A' \in \mathcal{E}$  with  $A' \sim A$  and  $A' \perp A_i$ . Moreover, if  $A_1, \dots, A_m$  are  $\perp$ -independent, then  $A'$  can be chosen so that  $A_1, \dots, A_m, A'$  are also  $\perp$ -independent.

# Conditional Probability

## Definition

Suppose  $\langle X, \mathcal{E}, \succsim, \perp \rangle$  is a structure of qualitative probability with independence. Let  $\mathcal{N} = \{A \mid A \sim \emptyset\} \subset \mathcal{E}$ . If  $A, C \in \mathcal{E}$  and  $B, D \in \mathcal{E} - \mathcal{N}$ , define

$$A|B \succsim' C|D$$

iff there exist  $A', B', C', D' \in \mathcal{E}$  with

$$A' \sim A \cap B, \quad B' \sim B, \quad C' \sim C \cap D, \quad D' \sim D;$$

$$A' \perp D' \quad \text{and} \quad C' \perp B';$$

and

$$A' \cap D' \succsim C' \cap B'.$$



# Conditional Probability

## Definition

The structure  $\langle X, \mathcal{E}, \succ, \perp \rangle$  is **Archimedean** iff every standard sequence is finite, where  $\{A_i\}$  is a **standard sequence** iff for all  $i$ ,  $A_i \in \mathcal{E} - \mathcal{N}$ ,  $A_{i+1} \supset A_i$ , and

$$X|X \succ' A_i|A_{i+1} \sim' A_1|A_2 .$$

# Conditional Probability

## Axiom 8

If  $A|B \approx' C|D$ , then there exists  $C' \in \mathcal{E}$  such that  $C \cap D \subset C'$  and  $A|B \approx' C'|D$ .

# Conditional Probability

## Axiom 8

If  $A|B \succsim' C|D$ , then there exists  $C' \in \mathcal{E}$  such that  $C \cap D \subset C'$  and  $A|B \sim' C'|D$ .

- \* Axiom 8 is somewhere in strength between Axiom 5 and Axiom 5'. In particular, it requires an infinite sample space.

# Conditional Probability

## Theorem 7

Suppose that  $\langle X, \mathcal{E}, \succsim, \perp \rangle$  is an Archimedean and complete structure of qualitative probability with independence such that Axiom 8 is satisfied. Then there is a unique probability representation in which conditional probabilities preserve  $\succsim'$ .

# Conditional Probability

## Theorem 7

Suppose that  $\langle X, \mathcal{E}, \succsim, \perp \rangle$  is an Archimedean and complete structure of qualitative probability with independence such that Axiom 8 is satisfied. Then there is a unique probability representation in which conditional probabilities preserve  $\succsim'$ .

- \* Axiom 8 is somewhere in strength between Axiom 5 and Axiom 5'. In particular, it requires an infinite sample space.

# Chapter 6: Additive Conjoint Measurement

# Decomposable Structures

## Definition

Let  $A_1, A_2$  be nonempty sets, and let  $\succsim$  be a weak ordering on  $A_1 \times A_2$ . The triple  $\langle A_1, A_2, \succsim \rangle$  is **decomposable** if there are real valued functions  $\phi_1 : A_1 \rightarrow \mathbb{R}$ ,  $\phi_2 : A_2 \rightarrow \mathbb{R}$ , and  $F : \mathbb{R} \times \mathbb{R} \rightarrow \mathbb{R}$ , where  $F$  is 1-1 in each variable, such that, for all  $a, b \in A_1$  and  $p, q \in A_2$ ,

$$ap \succsim bq \quad \text{iff} \quad F[\phi_1(a), \phi_2(p)] \geq F[\phi_1(b), \phi_2(q)] .$$

# Additive Independence

## Definition

A decomposable structure  $\langle A_1, A_2, \succsim \rangle$  is **additively independent** if, for all  $a, b \in A_1$  and  $p, q \in A_2$ ,

$$ap \succsim bq \quad \text{iff} \quad \phi_1(a) + \phi_2(p) \geq \phi_1(b) + \phi_2(q) .$$



# Examples

## Proposition

Suppose  $\langle A_1, A_2, \succsim \rangle$  is a decomposable structure such that

$$ap \succsim bq \quad \text{iff} \quad \psi_1(a)\psi_2(p) \geq \psi_1(b)\psi_2(q),$$

for positive real-valued functions  $\psi_1, \psi_2$ . Then  $\langle A_1, A_2, \succsim \rangle$  is additively independent.

# Examples

## Proposition

Suppose  $\langle A_1, A_2, \succsim \rangle$  is a decomposable structure such that

$$ap \succsim bq \quad \text{iff} \quad \psi_1(a)\psi_2(p) \geq \psi_1(b)\psi_2(q),$$

for positive real-valued functions  $\psi_1, \psi_2$ . Then  $\langle A_1, A_2, \succsim \rangle$  is additively independent.

$$ap \succsim bq \quad \text{iff} \quad \log \psi_1(a) + \log \psi_2(p) \geq \log \psi_1(b) + \log \psi_2(q)$$

# Examples

## Momentum

$$p = mv$$

$$m_1 v_1 \geq m_2 v_2 \quad \text{iff} \quad \log m_1 + \log v_1 \geq \log m_2 + \log v_2$$

# Examples

## Independent Random Variables

Suppose  $Y_1, Y_2$  are random variables on the same probability space, and let  $\sigma(Y_i)$  be the smallest  $\sigma$ -algebra for which  $Y_i$  is continuous. Define  $\succsim$  on  $\sigma(Y_1) \times \sigma(Y_2)$  by

$$ap \succsim bq \quad \text{iff} \quad Pr(a \cap p) \geq Pr(b \cap q),$$

for all  $a, b \in \sigma(Y_1)$  and  $p, q \in \sigma(Y_2)$ .

# Examples

## Independent Random Variables

Suppose  $Y_1, Y_2$  are random variables on the same probability space, and let  $\sigma(Y_i)$  be the smallest  $\sigma$ -algebra for which  $Y_i$  is continuous. Define  $\lesssim$  on  $\sigma(Y_1) \times \sigma(Y_2)$  by

$$ap \lesssim bq \quad \text{iff} \quad Pr(a \cap p) \geq Pr(b \cap q),$$

for all  $a, b \in \sigma(Y_1)$  and  $p, q \in \sigma(Y_2)$ .

## Proposition

$\langle \sigma(Y_1), \sigma(Y_2), \lesssim \rangle$  is additively independent if and only if  $X_1$  and  $X_2$  are independent.

# Examples

## Expected Utility

Suppose  $\langle X, \mathcal{E}, Pr \rangle$  is a probability space and  $\mathcal{A}$  is a set of commodities with associated utility function  $U$ . Define  $\succsim$  on  $\mathcal{E} \times \mathcal{A}$  by

$$ap \succsim bq \quad \text{iff} \quad Pr(a)U(p) \geq Pr(b)U(q),$$

for all  $a, b \in \mathcal{E}$  and  $p, q \in \mathcal{A}$ .

# Necessary Conditions

Independence (a.k.a. single cancelation)

## Definition

A relation  $\succsim$  on  $A_1 \times A_2$  is **independent** iff, for all  $a, b \in A_1$ ,  $ap \succsim bp$  for some  $p \in A_2$  implies that  $aq \succsim bq$  for every  $q \in A_2$ ; and, for all  $p, q \in A_2$ ,  $ap \succsim aq$  for some  $a \in A_1$  implies that  $bq \succsim bp$  for every  $b \in A_1$ .

# Necessary Conditions

Independence (a.k.a. single cancelation)

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A relation  $\succsim$  on  $A_1 \times A_2$  is **independent** iff, for all  $a, b \in A_1$ ,  $ap \succsim bp$  for some  $p \in A_2$  implies that  $aq \succsim bq$  for every  $q \in A_2$ ; and, for all  $p, q \in A_2$ ,  $ap \succsim aq$  for some  $a \in A_1$  implies that  $bq \succsim bp$  for every  $b \in A_1$ .

- \*  $\succsim$  is an independent relation if  $\langle A_1, A_2, \succsim \rangle$  is additively independent.



# Necessary Conditions

Independence (a.k.a. single cancelation)

## Definition

Suppose that  $\sim$  is an independent relation on  $A_1 \times A_2$ .

- (i) Define  $\sim_1$  on  $A_1$ : for  $a, b \in A_1$ ,  $a \sim_1 b$  iff  $ap \sim bp$  for some  $p \in A_2$ ; and
- (ii) define  $\sim_2$  on  $A_2$  similarly.

# Necessary Conditions

Independence (a.k.a. single cancelation)

## Lemma 1

If  $\succsim$  is an independent weak ordering of  $A_1 \times A_2$ , then

- (i)  $\succsim_j$  is a weak ordering of  $A_j$ .
- (ii) For  $a, b \in A_1$  and  $p, q \in A_2$ , if  $a \succsim_1 b$  and  $p \succsim_2 q$ , then  $ap \succsim bq$ .
- (iii) If either antecedent inequality of (ii) is strict, so is the conclusion.
- (iv) For  $a, b \in A_1$  and  $p, q \in A_2$ , if  $ap \sim bq$ , then  $a \succsim_1 b$  iff  $q \succsim_2 p$ .

# Necessary Conditions

## Double Cancellation

### Definition

A relation  $\succsim$  on  $A_1 \times A_2$  satisfies **double cancellation** provided that, for every  $a, b, f \in A_1$  and  $p, q, x \in A_2$ , if  $ax \succsim fq$  and  $fp \succsim bx$ , then  $ap \succsim bq$ . The weaker condition in which  $\succsim$  is replaced by  $\sim$  is the **Thomsen condition**.

# Necessary Conditions

## Archimedean Axiom

### Definition

Suppose  $\succsim$  is an independent weak ordering of  $A_1 \times A_2$ . For any set  $N$  of consecutive integers (positive or negative, finite or infinite), a set  $\{a_i \mid a_i \in A_1, i \in N\}$  is a **standard sequence on component 1** iff there exists  $p, q \in A_2$  such that  $\text{not}(p \sim_2 q)$  and, for all  $i, i+1 \in N$ ,  $a_i p \sim a_{i+1} q$ . A parallel definition holds for the second component.

# Necessary Conditions

## Archimedean Axiom

### Definition

Suppose  $\succsim$  is an independent weak ordering of  $A_1 \times A_2$ . For any set  $N$  of consecutive integers (positive or negative, finite or infinite), a set  $\{a_i \mid a_i \in A_1, i \in N\}$  is a standard sequence on component 1 iff there exists  $p, q \in A_2$  such that  $\text{not}(p \sim_2 q)$  and, for all  $i, i+1 \in N$ ,  $a_i p \sim a_{i+1} q$ . A parallel definition holds for the second component.

### Definition

A standard sequence on component 1  $\{a_i \mid i \in N\}$  is **strictly bounded** iff there exist  $a, b \in A_2$  such that, for all  $i \in N$ ,  $c \succ_1 a_i \succ_1 b$ . A parallel definition holds for the second component.

# Necessary Conditions

## Archimedean Axiom

### Definition

Suppose  $\succsim$  is an independent weak ordering of  $A_1 \times A_2$ .  
 $\langle A_1, A_2, \succsim \rangle$  is **Archimedean** iff every strictly bounded standard sequence (on either component) is finite.

# Sufficient Condition

## Solvability

### Definition

A relation  $\sim$  on  $A_1 \times A_2$  satisfies **unrestricted solvability** provided that, given three of  $a, b \in A_1$  and  $p, q \in A_2$ , the fourth exists so that  $ap \sim bq$ .

# Sufficient Condition

## Solvability

### Definition

A relation  $\succsim$  on  $A_1 \times A_2$  satisfies restricted solvability provided that:

- (i) whenever there exist  $a, \bar{b}, \underline{b} \in A_1$  and  $p, q \in A_2$  for which  $\bar{b}q \succsim ap \succsim \underline{b}q$ , then there exists  $b \in A_1$  such that  $bq \sim ap$ ;
- (ii) a similar condition holds on the second component.



# Sufficient Condition

## Essentialness

### Definition

Suppose that  $\sim$  is a relation on  $A_1 \times A_2$ . Component  $A_1$  is **essential** iff there exist  $a, b \in A_1$  and  $p \in A_2$  such that  $\text{not}(ap \sim bp)$ . A similar definition holds for  $A_2$ .

# Sufficient Condition

## Essentialness

### Definition

Suppose that  $\succsim$  is a relation on  $A_1 \times A_2$ . Component  $A_1$  is essential iff there exist  $a, b \in A_1$  and  $p \in A_2$  such that  $\text{not}(ap \sim bp)$ . A similar definition holds for  $A_2$ .

### Lemma 2

Suppose that  $\succsim$  is an independent relation on  $A_1 \times A_2$ . Then component  $A_1$  is essential iff there exist  $a, b \in A_1$  such that  $a \succ_1 b$ .

# Additive Conjoint Structure

## Definition

Suppose that  $A_1$  and  $A_2$  are nonempty sets and  $\succsim$  is a binary relation on  $A_1 \times A_2$ . The triple  $\langle A_1, A_2, \succsim \rangle$  is an **additive conjoint structure** iff  $\succsim$  satisfies the following six axioms:

1. Weak ordering
2. Independence
3. Thomsen condition
4. Restricted solvability
5. Archimedean property
6. Each component is essential

The structure is **symmetric** iff, in addition,

7. For  $a, b \in A_1$ , there exist  $p, q \in A_2$  such that  $ap \sim bq$ , and for  $p', q' \in A_2$ , there exist  $a', b' \in A_1$  such that  $a'p' \sim b'q'$ .

# Additive Conjoint Structure

## Theorem 1

Suppose  $\langle A_1, A_2, \succsim \rangle$  is a structure for which the weak ordering, double cancellation, unrestricted solvability, and the Archimedean axioms hold. If at least one component is essential, then  $\langle A_1, A_2, \succsim \rangle$  is a symmetric, additive conjoint structure.

# Representation Theorem

## Theorem 2

Suppose  $\langle A_1, A_2, \succsim \rangle$  is an additive conjoint structure. Then there exist functions  $\phi_i : A_i \rightarrow \mathbb{R}$  such that, for all  $a, b \in A_1$  and  $p, q \in A_2$ ,

$$ap \succsim bq \quad \text{iff} \quad \phi_1(a) + \phi_2(p) \geq \phi_1(b) + \phi_2(q) .$$

If  $\phi'_i$  are two other functions with the same property, then there exists constants  $\alpha > 0$ ,  $\beta_1$  and  $\beta_2$  such that

$$\phi'_1 = \alpha\phi_1 + \beta_1 \quad \text{and} \quad \phi'_2 = \alpha\phi_2 + \beta_2 .$$

# Representation Theorem

## Uniqueness of multiplicative representation

### Proposition

Suppose  $\langle A_1, A_2, \succ \rangle$  is an additive conjoint structure. Then there exist functions  $\psi_i : A_i \rightarrow \mathbb{R}^+$  such that, for all  $a, b \in A_1$  and  $p, q \in A_2$ ,

$$ap \succ bq \quad \text{iff} \quad \psi_1(a)\psi_2(p) \geq \psi_1(b)\psi_2(q) .$$

If  $\psi'_i$  are two other functions with the same property, then there exists constants  $\alpha > 0$ ,  $\beta_1$  and  $\beta_2$  such that

$$\phi'_1 = \beta_1 \psi_1^\alpha \quad \text{and} \quad \psi'_2 = \beta_2 \psi_2^\alpha .$$

# Extensive Structure

## Definition

Suppose  $\langle A_1, A_2, \succ \rangle$  is a symmetric, additive conjoint structure. It is **bounded** iff there are  $\underline{a}, \bar{a} \in A_1, \underline{p}, \bar{p} \in A_2$  such that

$$\underline{a}\bar{p} \sim \bar{a}\underline{p}$$

and, for  $a \in A_1$  and  $p \in A_2$ ,

$$\bar{a} \succ_1 a \succ_1 \underline{a} \quad \text{and} \quad \bar{p} \succ_2 p \succ_2 \underline{p}.$$

# Extensive Structures



## Extensive Structures

Moreover, for  $a, b \in A_1$ , we define:  $\pi(a) \in A_2$  as the (unique up to  $\sim_2$ ) solution to  $\underline{a}\pi(a) \sim \underline{a}p$ ;

$B_1 = \{ab \mid a, b \succ_1 \underline{a} \text{ and } \bar{a}p \succ \underline{a}\pi(b)\}$ ; for  $ab \in B_1$ ,  $a \circ b$  is the (unique up to  $\sim_1$ ) solution to  $(a \circ b)\underline{p} \sim \underline{a}\pi(b)$ . Similar definitions hold for  $A_2$  with  $\alpha(p)$  playing the role of  $\pi(a)$ .

### Lemma 5

If  $\langle A_1, A_2, \succ \rangle$  is a bounded, symmetric, additive conjoint structure, and if  $B_1$  is nonempty, then  $\langle A_1, \succ_1, B_1, \circ \rangle$  is an extensive structure with no essential maximum.

# Subtractive Structures

# Subtractive Structures

Define the dual relations  $\succsim'$  and  $\succsim'$  as follows:

$$ap \succsim bq \quad \text{iff} \quad aq \succsim' bp .$$

## Theorem 5

If two relations are dual, then transitivity and double cancellation are dual properties, and independence, restricted and unrestricted solvability, and the Archimedean property are self-dual properties.