

# Implications of Labor Market Frictions for Risk Aversion and Risk Premia

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# Coefficient of Relative Risk Aversion

Suppose a household has preferences:

$$E_0 \sum_{t=0}^{\infty} \beta^t u(c_t, l_t),$$

$$u(c_t, l_t) = \frac{c_t^{1-\gamma}}{1-\gamma} - \eta l_t$$

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Answer: 0

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$$u(c_t, l_t) = \frac{c_t^{1-\gamma}}{1-\gamma} - \eta \frac{l_t^{1+\chi}}{1+\chi}$$

What is the household's coefficient of relative risk aversion?

Answer:  $\frac{1}{\frac{1}{\gamma} + \frac{1}{\chi}}$

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Large literature finds significantly negative wealth effect on labor supply (e.g., Pencavel 1986)

# Frictional Labor Markets

No labor/perfectly rigid labor market:

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Labor market search:  $l_{\tau+1} = (1 - s)l_{\tau} + f(\Theta_{\tau})u_{\tau}$

# The Value Function

State variables of the household's problem are  $(a_t, l_t; \Theta_t)$ .

Let:

$$c_t^* \equiv c^*(a_t, l_t; \Theta_t),$$

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Value function, Bellman equation:

$$\mathbb{V}(a_t, l_t; \Theta_t) = U(c_t^*) - V(l_t + u_t^*) + \beta E_t \mathbb{V}(a_{t+1}^*, l_{t+1}^*; \Theta_{t+1}),$$

where:

$$a_{t+1}^* \equiv (1 + r_t)a_t + w_t l_t + d_t - c_t^*,$$

$$l_{t+1}^* \equiv (1 - s)l_t + f(\Theta_t)u_t^*.$$

# Technical Conditions

**Assumption 1.** *The function  $U(c_t)$  is increasing, twice-differentiable, and strictly concave, and  $V(l_t)$  is increasing, twice-differentiable, and strictly convex.*

**Assumption 2.** *A solution  $\mathbb{V}: X \rightarrow \mathbb{R}$  to the household's generalized Bellman equation exists and is unique, continuous, and concave.*

**Assumption 3.** *For any  $(a_t, l_t; \Theta_t) \in X$ , the household's optimal choice  $(c_t^*, u_t^*)$  exists, is unique, and lies in the interior of  $\Gamma(a_t, l_t; \Theta_t)$ .*

**Assumption 4.** *For any  $(a_t, l_t; \Theta_t)$  in the interior of  $X$ , the second derivatives of  $\mathbb{V}$  with respect to its first two arguments,  $\mathbb{V}_{11}(a_t, l_t; \Theta_t)$ ,  $\mathbb{V}_{12}(a_t, l_t; \Theta_t)$ , and  $\mathbb{V}_{22}(a_t, l_t; \Theta_t)$ , exist.*

# Assumptions about the Economic Environment

**Assumption 5.** *The household is infinitesimal.*

**Assumption 6.** *The household is representative.*

**Assumption 7.** *The model has a nonstochastic steady state,  $x_t = x_{t+k}$  for  $k = 1, 2, \dots$ , and  $x \in \{c, u, l, a, w, r, d, \Theta\}$ .*

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**Assumption 7'.** *The model has a balanced growth path that can be renormalized to a nonstochastic steady state after a suitable change of variables.*

# Arrow-Pratt in a Static One-Good Model (Review)

Compare:

$$E u(c + \sigma \varepsilon) \quad \text{vs.} \quad u(c - \mu)$$



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$$u(c - \mu) \approx u(c) - \mu u'(c),$$

$$E u(c + \sigma \varepsilon) \approx u(c) + u'(c)\sigma E[\varepsilon] + \frac{1}{2}u''(c)\sigma^2 E[\varepsilon^2],$$

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$$\mu = \frac{-u''(c)}{u'(c)} \frac{\sigma^2}{2}.$$

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Coefficient of absolute risk aversion is defined to be:

$$\lim_{\sigma \rightarrow 0} 2\mu(\sigma)/\sigma^2 = \frac{-u''(c)}{u'(c)}.$$

Introduction  
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Framework  
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Risk Aversion  
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Example  
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Implications  
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Empirical Evidence  
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Conclusions  
○

# Arrow-Pratt in a Dynamic Model

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Note (\*) is equivalent to gamble over asset returns:

$$a_{t+1} = (1 + r_t + \sigma \tilde{\varepsilon}_{t+1})a_t + w_t l_t + d_t - c_t.$$

or income:

$$a_{t+1} = (1 + r_t)a_t + w_t l_t + (d_t + \sigma \varepsilon_{t+1}) - c_t,$$

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Welfare loss from  $\mu$ :

$$\mathbb{V}_1(a_t, l_t; \Theta_t) \frac{\mu}{(1 + r_t)}$$

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Loss from  $\sigma$ :

$$\beta E_t \mathbb{V}_{11}(a_{t+1}^*, l_{t+1}^*; \Theta_{t+1}) \frac{\sigma^2}{2}.$$

# Coefficient of Absolute Risk Aversion

**Definition 1.** *The household's coefficient of absolute risk aversion at  $(a_t, l_t; \Theta_t)$  is given by  $R^a(a_t, l_t; \Theta_t) = \lim_{\sigma \rightarrow 0} 2\mu(\sigma)/\sigma^2$ .*

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**Proposition 1.** *The household's coefficient of absolute risk aversion at  $(a_t, l_t; \Theta_t)$  is well-defined and satisfies*

$$R^a(a_t, l_t; \Theta_t) = \frac{-E_t \nabla_{11}(a_{t+1}^*, l_{t+1}^*; \Theta_{t+1})}{E_t \nabla_1(a_{t+1}^*, l_{t+1}^*; \Theta_{t+1})}.$$

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Folk wisdom: Constantinides (1990), Farmer (1990), Campbell-Cochrane (1999), Boldrin-Christiano-Fisher (1997, 2001), Flavin-Nakagawa (2008)



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*Evaluated at the nonstochastic steady state, this simplifies to:*

$$R^a(a, l; \Theta) = \frac{-\nabla_{11}(a, l; \Theta)}{\nabla_1(a, l; \Theta)}$$

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# Solve for $\mathbb{V}_1$ and $\mathbb{V}_{11}$

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Differentiate (\*) to get:

$$\mathbb{V}_{11}(a_t, l_t; \Theta_t) = (1 + r_t) U''(c_t^*) \frac{\partial c_t^*}{\partial a_t}.$$

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Household's budget constraint, no-Ponzi condition imply:

$$\sum_{k=0}^{\infty} \frac{1}{(1+r)^k} E_t \left[ \frac{\partial c_{t+k}^*}{\partial a_t} - w \frac{\partial l_{t+k}^*}{\partial a_t} \right] = 1 + r.$$



# Solve for $\partial l_{t+k}^* / \partial a_t$

Labor search (unemployment) Euler equation:

$$\frac{V'(l_t + u_t^*)}{f(\Theta_t)} = \beta E_t \left[ w_{t+1} U'(c_{t+1}^*) - V'(l_{t+1}^* + u_{t+1}^*) \right. \\ \left. + (1 - s) \frac{V'(l_{t+1}^* + u_{t+1}^*)}{f(\Theta_{t+1})} \right]$$

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imply, at steady state:

$$E_t \frac{\partial l_{t+k}^*}{\partial a_t} = -\frac{\gamma}{\chi} \frac{l+u}{c} \frac{f(\Theta)}{s+f(\Theta)} \left[ 1 - (1-s-f(\Theta))^k \right] \frac{\partial c_t^*}{\partial a_t}$$

where  $\gamma \equiv -cU''(c)/U'(c)$ ,  $\chi \equiv (l+u)V''(l+u)/V'(l+u)$

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Household's budget constraint, no-Ponzi condition:

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Solution is a “modified permanent income hypothesis”:

$$\frac{\partial c_t^*}{\partial a_t} = \frac{r}{1 + \frac{\gamma}{\chi} \frac{w(l+u)}{c} \frac{f(\Theta)}{r+s+f(\Theta)}}.$$

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$$\frac{\partial c_t^*}{\partial a_t} = \frac{r}{1 + \frac{\gamma}{\chi} \frac{w(l+u)}{c} \frac{f(\Theta)}{r+s+f(\Theta)}},$$

# Solve for Coefficient of Absolute Risk Aversion

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**Proposition 2.** *Given Assumptions 1–7, the household's coefficient of absolute risk aversion,  $R^a(a_t, l_t; \Theta_t)$ , evaluated at steady state, satisfies*

$$R^a(a, l; \Theta) = \frac{-U''(c)}{U'(c)} \frac{r}{1 + \frac{\gamma}{\chi} \frac{w(l+u)}{c} \frac{f(\Theta)}{r+s+f(\Theta)}}.$$

# Relative Risk Aversion

Compare:  $a_{t+1} = (1 + r_t)a_t + w_t l_t + d_t - c_t + \sigma A_t \varepsilon_{t+1}$

vs.

$$a_{t+1} = (1 + r_t)a_t + w_t l_t + d_t - c_t - \mu A_t.$$

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**Definition 2.** *The households' coefficient of relative risk aversion,  $R^c(a_t, l_t; \Theta_t) \equiv A_t R^a(a_t, l_t; \Theta_t)$ , where  $A_t$  denotes the household's financial assets plus present discounted value of labor income.*

At steady state,  $A = c/r$ , and

$$R^c(a; \Theta) = \frac{-U''(c)}{U'(c)} \frac{c}{1 + \frac{\gamma}{\chi} \frac{w(l+u)}{c} \frac{f(\Theta)}{r+s+f(\Theta)}}.$$

# Numerical Example

Household period utility function:

$$\frac{c_t^{1-\gamma}}{1-\gamma} - \chi_0 \frac{(l_t + u_t)^{1+\chi}}{1+\chi}$$

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Economy is a simple RBC model with labor market frictions:

- Competitive firms,
- Cobb-Douglas production functions,  $y_t = Z_t k_t^{1-\phi} l_t^\phi$
- AR(1) technology,  $\log Z_{t+1} = \rho_Z \log Z_t + \varepsilon_t$
- Capital accumulation,  $k_{t+1} = (1 - \delta)k_t + y_t - c_t$
- Labor market frictions,  $l_{t+1} = (1 - s)l_t + h_t$

# Numerical Example

Labor market search:

- Cobb-Douglas matching function,  $h_t = \mu u_t^{1-\eta} v_t^\eta$
- Wage set by Nash bargaining with equal weights



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Equity security:

- Equity is a consumption claim
- Equity premium is expected excess return,

$$\psi_t \equiv \frac{E_t(C_{t+1} + p_{t+1})}{p_t} - (1 + r_t^f)$$

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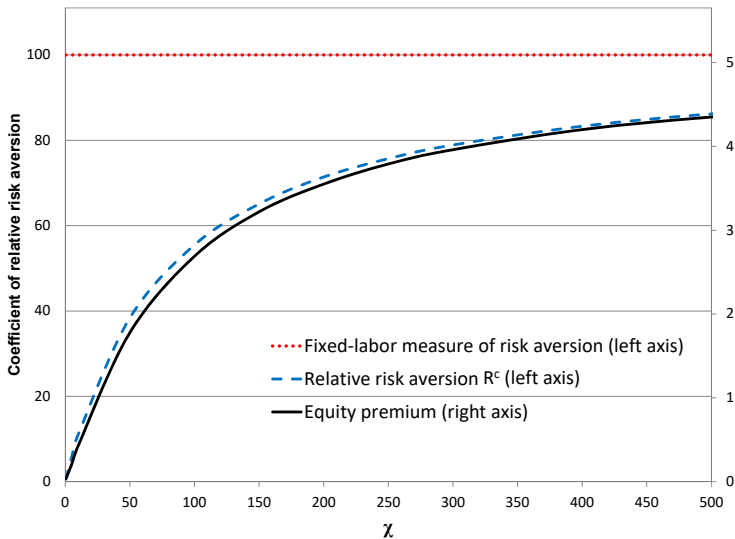
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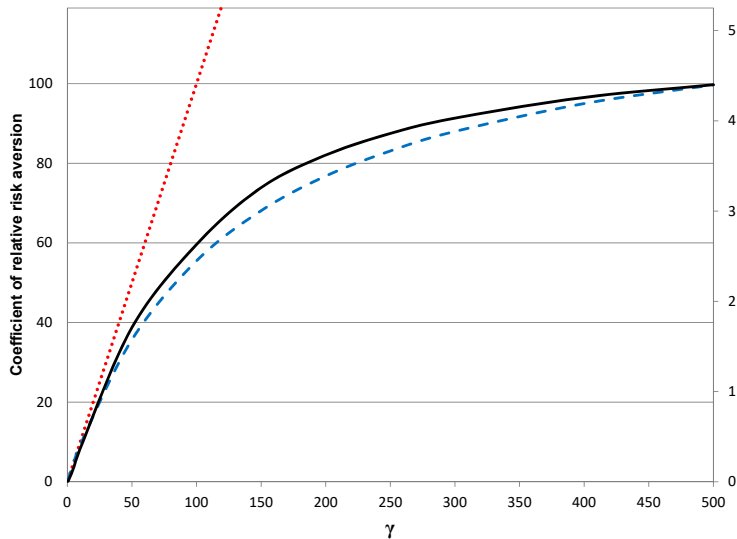
Baseline calibration:

- Production:  $\phi = 0.7, \delta = .0083, \rho_z = 0.99, \sigma_\varepsilon = .005$
- Matching:  $s = .02, \eta = 0.5, v/u = 0.6, f(\Theta) = 0.28$
- Preferences:  $\beta = .996, \gamma = 100, \chi = 100, l + u = 0.3$

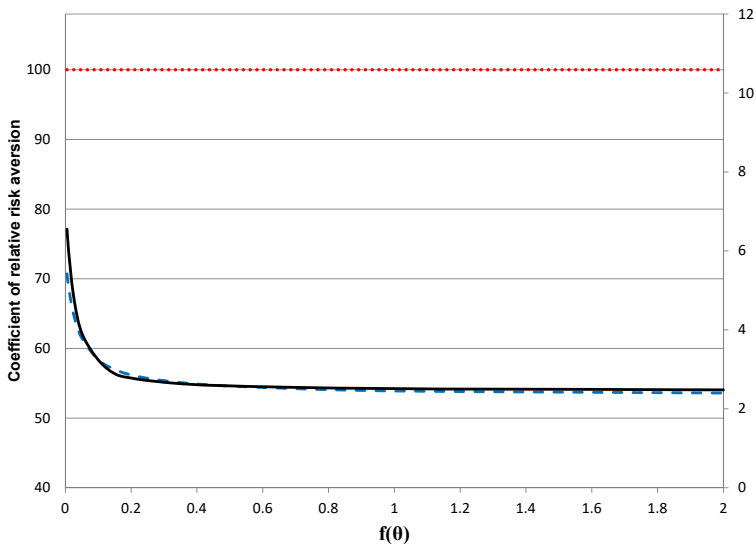
# Figure 1: Risk Aversion and Equity Premium vs. $\chi$



# Figure 2: Risk Aversion and Equity Premium vs. $\gamma$



# Figure 3: Risk Aversion and Equity Premium vs. $f(\Theta)$



# Risk Aversion Higher in More Frictional Labor Markets

**Proposition 3.** *Let  $f_1, f_2 : \Omega_\Theta \rightarrow [0, 1]$ . Given Assumptions 1–8 and fixed values for the parameters  $s, \beta, \gamma$ , and  $\chi$ , let  $(a_1, l_1; \Theta_1)$  and  $(a_2, l_2; \Theta_2)$  denote corresponding steady-state values of  $(a_t, l_t; \Theta_t)$ . If  $f_1(\Theta_1) < f_2(\Theta_2)$ , then  $R_1^c(a_1, l_1; \Theta_1) > R_2^c(a_2, l_2; \Theta_2)$ .*

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Proof:

$$R^c(a, l; \Theta) = \frac{-U''(c)}{U'(c)} \frac{c}{1 + \frac{\gamma}{\chi} \frac{wl}{c} \frac{s + f(\Theta)}{r + s + f(\Theta)}}$$

is decreasing in  $f(\Theta)$ .

# Risk Aversion Is Higher in Recessions

**Proposition 4.** *Given Assumptions 1–8 and fixed values for the parameters  $s$ ,  $\beta$ ,  $\gamma$ , and  $\chi$ ,  $R^c(a, l; \Theta)$  is decreasing in  $l/u$ .*



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Proof:

$$R^c(a, l; \Theta) = \frac{-U''(c)}{U'(c)} \frac{c}{1 + \frac{\gamma}{\chi} \frac{w(l+u)}{c} \frac{f(\Theta)}{r+s+f(\Theta)}}.$$

Using  $sl = f(\Theta)u$ ,

$$R^c(a, l; \Theta) = \frac{-U''(c)}{U'(c)} \frac{c}{1 + \frac{\gamma}{\chi} \frac{wl}{c} \frac{s(1+l/u)}{r+s(1+l/u)}}.$$

# Risk Aversion Higher for Less Employable Households

Two types of households:

- Measure 1 of type 1 households
- Measure 0 of type 2 households
- Type 1 households are more employable:  $f_1(\theta) > f_2(\theta)$

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Then Proposition 4 implies  $R_2^c(a_2, l_2; \Theta) > R_1^c(a_1, l_1; \Theta)$ .

# Table 1: International Comparison

	$s$	$f(\Theta)$	percentage of households owning equities	percentage of households owning risky financial assets	share of household portfolios in currency and deposits
United States	.019	.282	48.9	49.2	12.4
United Kingdom	.009	.056	31.5	32.4	26.0
Germany	.006	.035	18.9	25.1	33.9
France	.007	.033	–	–	29.1
Spain	.012	.020	–	–	38.1
Italy	.004	.013	18.9	22.1	27.9

## Table 2: International Comparison

	s	$f(\Theta)$	$\frac{s+f(\Theta)}{r+s+f(\Theta)}$	Relative Risk Aversion $R^c$			
				$\gamma = 2$ $\chi = 1.5$	$\gamma = 5$ $\chi = 0.5$	$\gamma = 10$ $\chi = 2.5$	$\gamma = 20$ $\chi = 10$
Theoretical labor market benchmarks:							
perfect rigidity	0	0	0	2	5	10	20
near-perfect flexibility	1	1	.997	0.86	0.46	2.01	6.68
International comparison, $r = .004$ :							
United States	.019	.282	.977	0.87	0.46	2.04	6.77
United Kingdom	.009	.056	.903	0.91	0.50	2.17	7.13
Germany	.006	.035	.854	0.94	0.52	2.26	7.38
France	.007	.033	.851	0.94	0.53	2.27	7.40
Spain	.012	.020	.821	0.96	0.54	2.34	7.57
Italy	.004	.013	.708	1.03	0.62	2.61	8.28

## Table 3: Cyclical Variation in Risk Aversion

	s	f( $\Theta$ )	r	$\frac{s+f(\Theta)}{r+s+f(\Theta)}$	Relative Risk Aversion $R^c$			
					$\gamma = 2$ $\chi = 1.5$	$\gamma = 5$ $\chi = 0.5$	$\gamma = 10$ $\chi = 2.5$	$\gamma = 20$ $\chi = 10$
U.S., expansion	.017	.35	.003	.995	0.86	0.46	2.01	6.70
U.S., recession	.022	.20	.011	.953	0.88	0.47	2.08	6.88
rigid lab mkt, expan	.0036	.016	.003	.868	0.93	0.52	2.24	7.31
rigid lab mkt, recess	.0046	.009	.011	.557	1.15	0.76	3.10	9.45

# Other International Evidence: Campbell (1999)

	consumption growth std. dev. 1970–96	equity premium 1970-96
United States	0.9%	4.5%
United Kingdom	2.6%	6.2%
Germany	2.5%	4.8%
France	2.1%	4.5%
Netherlands	2.8%	9.0%
Switzerland	2.2%	10.1%
Sweden	1.9%	6.4%
Italy	1.7%	–1.5%

# Conclusions

## General conclusions:

- A flexible labor margin affects risk aversion
- Risk premia are closely related to risk aversion

## Implications of labor market frictions:

- Risk aversion is higher in more frictional labor markets
- Risk aversion is higher in recessions
- Risk aversion is higher for households that are less employable

## Quantitative findings:

- Frictions can play a contributing role to higher risk aversion in Europe
- Risk aversion formulas in Swanson (2012) still a good approximation